

Acctria

Neuroinflammatory Disease Cures & Treatments

Become a Co-Founder for a NewCo
Based in Cleveland, OH

★ Seeking: Executive Leadership, Board of Directors, Advisors, and
Investors go to Acctria.com and describe your interest!

Roadmap to Entrepreneurial Ecosystem Start-up

First Meeting

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- IN Person OR ZOOM



10/24/23- Event Start @1:30PM-ET

Meeting at Room #201 in Clapp Hall - Case Western Reserve University

Address: 2080 Adelbert Rd, Cleveland, OH 44106

Visitor Parking Lot S-53 - Veale Garage, - Case Western Reserve University

2158 Adelbert Rd, Cleveland, OH 44106, USA



w/Zoom Link: <https://us06web.zoom.us/j/87895081607?pwd=brWbw8OX9zyynq6bAZtutjDcp7pOKT.1>

Directions and Views - Parking and Meeting



3-4 Minute walk

Phone:
Chad Hummell
614-573-1903

Email:
chummell@Biosortia.com

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★ Agenda for Meeting to start-up **Acctria**

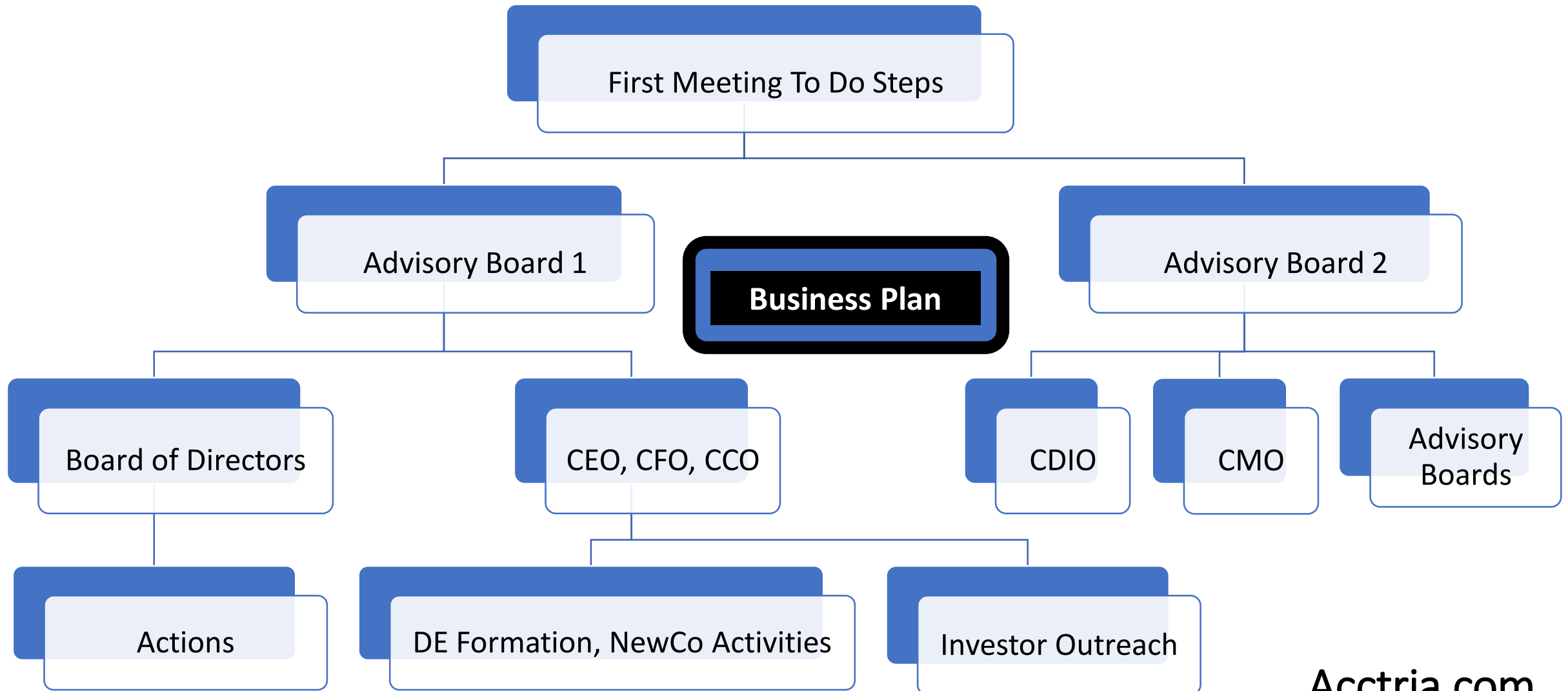
- 1:20 Sign in early and ensure your Zoom is working; In-person attendees arrive early and meet others.
- 1:30 Formal meeting start time. Welcoming remarks by Ross Youngs, CEO.
- 1:35 Start of presentation, introduction to Acctria, Biosortia (discovery Tech), & concept.
- 1:40 Introduction to Research Team members Matthew Bertin and Jason Crawford.
- 1:40 – 1:55 Matthew Bertin, presentation on his discovery research path.
- 1:55 – 2:10 Jason Crawford, presentation on his discovery research path.
- 2:10 – 2:20 Q & A.
- 2:20 – 2:30 Wrap up and next steps.
- 2:30 – 3:00 Introductions, Follow-ups, advisor planning, leadership planning, and more.

The Basics and Next Steps for Acctria

1. We have the start-up name and focus identified <https://www.acctria.com/>
 - focus on Neuro Inflammatory Diseases and Neuro Inflammatory Inhibition.
2. We have the headquarters city and entrepreneurial ecosystem identified:
 - Cleveland and the surrounding metropolitan area.
3. We have the technology Identified - (Biosortia).
4. We have researchers identified (Case Western Reserve, Yale).
5. We are inviting and seeking others (see list below) to be included in our first open meeting on October 24th, 2023.
 - The first meeting is an in-person & online volunteer participation meeting. At this meeting, there will be introductions and the opportunity to be a co-founder by involving yourself in the start-up company's next steps for filling members and chairs Advisory Boards' positions of Acctria.
6. **All invited to participate beyond the first introduction meeting will receive options in Acctria based on participation and contribution determined by the other co-founders.**

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Organization Next Steps for Acctria



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Ownership of Acctria

One Potential pathway



Biosortia will have a typical upfront, milestone, and royalty scenario.

Since Biosortia is the small molecule provider, MTAs, agreements with Universities will be the responsibility of Biosortia.

Biosortia will issue a license agreement to provide ten acceptable assets (IP portfolios) to Acctria.

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Solving Problem: No direct access to the best starting points in drug discovery

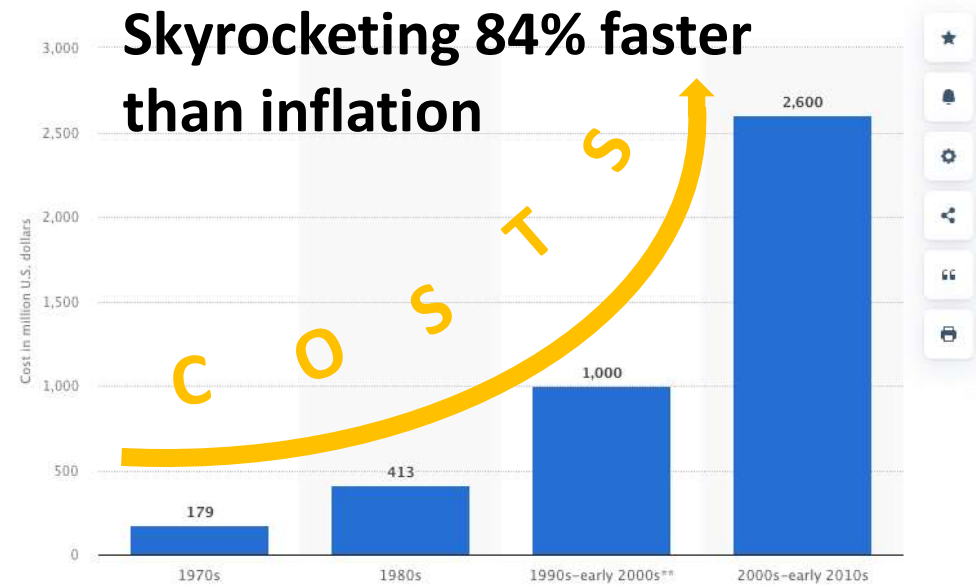
Microbes have been the best source of drugs.

Nearly impossible to grow in a lab to study.

50% of all drugs came from the 1% of microbes that can be grown in a lab.

99% of this rich source and the drug-like molecules historically unobtainable.

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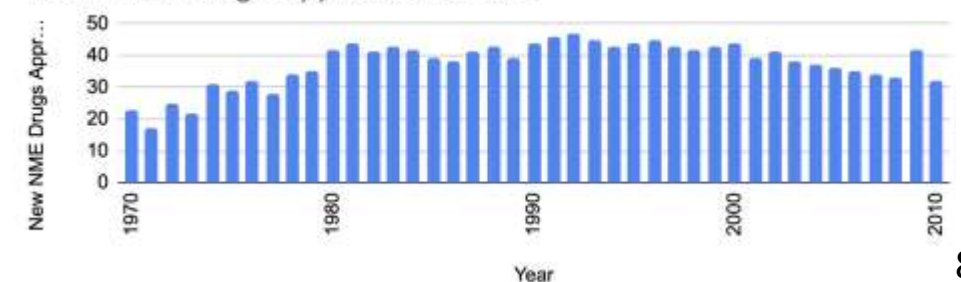


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Show source

Approvals Flat

New NME Drugs Approved vs. Year



Breakthrough Technology

Culture-independent technology to obtain microbes and microbiomes from natural habitats while preserving chemical integrity.



Funded Research

Initial work is now at scale and ready to execute.



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100 ml typical lab Sample size.
Virtually impossible to obtain an unknown small molecule.



Biosortia is 200,000,000 times the typical. This allows a part per million to be concentrated to 50 grams in one hour. Easily able to find unknown drug-like natural small molecules.

Current scale (10^7) will allow for gram quantities of ~1,000s of major unknowns and 100mg quantities of ~50,000 unknowns



Future scale recovering 10^9



Acctria: Research Leadership, Co-CSOs

The current budget is based on a \$1.0 million pre-seed round and a \$10-20 million seed round. Matthew and Jason will each present their approaches to utilizing \$200,000 during 2024 and each \$2-4 million deployed in 2024-2026. Research dollars are estimates and can be deployed internally within their respective institutions or for specific supportive, inventive efforts outside the institutions if determined by Research leadership—additional funding as needed from the budget to support IND-enabling and development in the clinic.



CASE WESTERN RESERVE
UNIVERSITY



Matthew Bertin

Gilles and Malvina Klopman,
Assistant Professor of
Chemistry

Yale University

Jason M. Crawford

Professor of Chemistry and
Associate Professor of
Microbial Pathogenesis



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Executive Leadership - CSO

CSO, Chief Science Officer – Acting, (Matthew Bertin and Jason Crawford)

The Chief Science Officer (CSO) is responsible for the overall scientific strategy and execution for Acctria. They oversee all aspects of the company's research and development (R&D) program, including drug discovery, preclinical development, and clinical trials. The CSO is also responsible for ensuring that the company's scientific programs are aligned with its business goals and mission.

Responsibilities:

- Oversee all aspects of the company's R&D program, including drug discovery, preclinical development, and clinical trials
- Ensure the company's scientific programs are aligned with its business goals and mission
- Build and lead a high-performing team of scientists
- Represent the company to the scientific community
- Manage the company's intellectual property portfolio

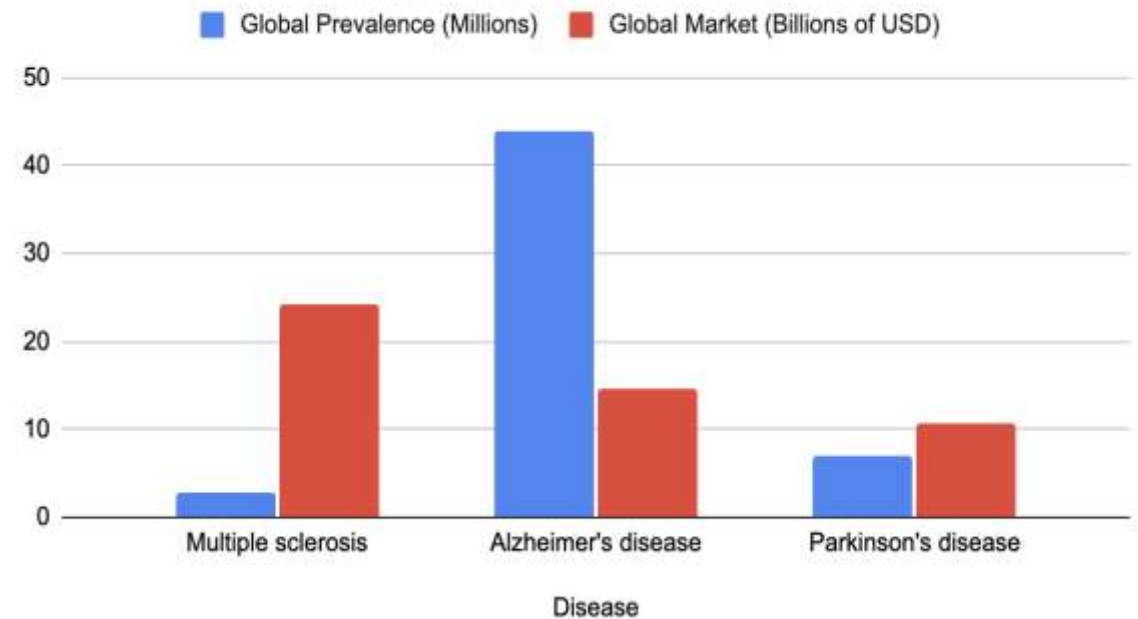
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The Neuroinflammatory Market

Acctria's TAM (Total Addressable Market) for the global market for neuroinflammatory cures and treatments will be at least \$50.0 billion by 2028, growing at a CAGR of 10.2% from 2023 to 2028. This growth is being driven by several factors, including these and more:

- Increasing prevalence of neuroinflammatory diseases
- Growing awareness of neuroinflammatory diseases
- Rising demand for effective treatments

Global Prevalence (Current Millions) and Global Market (2028 Billions of USD)



Leveraging the Entrepreneurial Ecosystem of the Cleveland Region



Building a High-Performing Team from the beginning: The best of those willing.

Acctria seeks high-performing, fearless individuals who are collaborative, accountable, respectful, and aligned with our mission to develop and deliver innovative and effective treatments for neuro-inflammatory diseases.

We want team members who are passionate about our work and committed to making a difference in patients' lives. We also want team members who are open to feedback, willing to learn and grow, and can work effectively in a fast-paced environment.

Our culture is one of collaboration, respect, and accountability. We believe that everyone has a voice and that everyone's contributions are valuable. We also believe in creating a safe and inclusive environment where everyone feels comfortable bringing their whole selves to work.

We want high-performing, fearless individuals who are collaborative, accountable, respectful, and aligned with the mission.

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Leadership – Applicants Sought

Unpaid initially - compensated by options

These roles are unpaid but compensated by options. This means that the co-founders will not receive a salary but will be granted options to purchase company shares at a predetermined price. If the company is successful and the stock price increases, the co-founders could make significant compensation from their options.

Working for a start-up company can be a rewarding experience, but it is important to be aware of the risks involved. Start-ups often have limited resources and may not be successful. Co-founders and employees of start-ups should be prepared to work long hours and wear multiple hats. However, if the company is successful, team members could be rewarded with a significant amount of equity and the opportunity to make a real impact on the company's growth and success.

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Executive Leadership Needs - CEO

CEO, Chief Executive Officer – Acting (possibly permanent – up to BOD)

The CEO is responsible for the overall success of the company. They set the company's vision and strategy and oversee all business aspects, including operations, business development, and marketing. The CEO is also responsible for building and maintaining relationships with key stakeholders, such as investors, partners, and customers.

Responsibilities:

- Set the company's vision and strategy
- Oversee all aspects of the business, including operations, sales, and marketing
- Build and maintain relationships with key stakeholders
- Ensure the company meets its financial and operational goals

Executive Leadership Needs - CFO

CFO, Chief Financial Officer – Acting (possibly permanent – up to BOD)

The CFO is responsible for the company's financial management. They oversee all aspects of the company's finances, including accounting, budgeting, and financial planning. The CFO also ensures the company complies with all applicable financial regulations.

Responsibilities:

- Oversee all aspects of the company's finances, including accounting, budgeting, and financial planning
- Ensure the company complies with all applicable financial regulations
- Develop and implement financial strategies to support the company's growth
- Manage the company's cash flow and investments

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Executive Leadership Needs - CDIO

CDIO, Chief Data and Information Officer – Acting (possibly permanent – up to BOD)

The CDIO is responsible for the company's data and information management. They oversee all aspects of the company's data, including collection, storage, analysis, and security. The CDIO is also responsible for developing and implementing data-driven strategies to support the company's business goals.

Responsibilities:

- Oversee all aspects of the company's data and information management, including collection, storage, analysis, and security
- Develop and implement data-driven strategies to support the company's business goals
- Ensure the company's data is used in a responsible and ethical manner
- Protect the company's data from unauthorized access, use, or disclosure

Executive Leadership Needs - CMO

CMO, Chief Medical Officer – Acting (possibly permanent – up to BOD)

The CMO is responsible for the company's medical and clinical affairs. They oversee all aspects of the company's clinical development program, including the design and execution of clinical trials. The CMO is also responsible for ensuring the company's products are safe and effective.

Responsibilities:

- Oversee all aspects of the company's clinical development program, including the design and execution of clinical trials
- Ensure the company's products are safe and effective
- Manage the company's regulatory relationships
- Represent the company to the medical community

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Executive Leadership Needs - CCO

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CCO, Chief Communication Officer – Acting (possibly permanent – up to BOD)

The Chief Communication Officer (CCO) is responsible for the overall communication strategy and execution for Acctria. They oversee all aspects of the company's marketing, public relations, branding, and website. The CCO is also responsible for ensuring the company's communication efforts align with its business goals and mission.

Responsibilities:

- Develop and implement the company's overall communication strategy
- Oversee all aspects of the company's marketing, public relations, branding, and website
- Develop and execute communication campaigns to launch new products, build brand awareness, and drive revenue growth
- Manage the company's relationships with the media and other key stakeholders
- Represent the company to the public

Executive Leadership Needs – BOD & Advisors

The ideal candidates for Acctria's Boards would have a combination of experience and education in the following areas:

Responsibilities:

- Oversee all aspects of the company's clinical development program, including the design and execution of clinical trials
- Ensure the company's products are safe and effective
- Manage the company's regulatory relationships
- Represent the company to the medical community

In terms of education, the board members should have at least a bachelor's degree or equivalent in a relevant field, such as medicine, science, business, or engineering. Some board members may also have advanced degrees, such as a master's degree or doctorate.

Here are some specific examples of ideal candidates for Acctria's Board of Advisors:

- A neurologist or neuroscientist with experience in neuro-inflammatory disease research
- A pharmaceutical executive with experience in drug development
- A venture capitalist or investment banker with experience in the healthcare sector
- A CEO or entrepreneur with experience in building and growing successful companies

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Acctria – First Take on Team Aspirations

- Vision

- To be the world's leading neuro-inflammatory disease treatment and cure company.

- Mission

- To develop and deliver innovative and effective treatments for neuro-inflammatory diseases, improving the lives of patients and their families.

- Values

- Patient-centricity: We are committed to putting the needs of our patients first in everything we do.
 - Scientific rigor: We are driven by science and innovation and committed to developing the safest and most effective treatments possible.
 - Collaboration: We believe that collaboration is essential to success, and we work closely with patients, clinicians, and researchers to advance the field of neuro-inflammatory disease treatment and research.
 - Integrity: We are committed to conducting our business with honesty and transparency.